



## Trading Statement

April 20, 2005

RNS Number:2733L  
Computacenter PLC  
20 April 2005

### Trading Update

Since the start of the year, Computacenter has experienced difficult trading conditions. Group sales are approximately 10% down compared to last year, although on an improving trend as the quarter has progressed. This revenue shortfall has been due to lower product sales; service revenues, other than in France, have increased in the quarter.

The reduced product sales, coupled with an adverse change in mix towards lower margin product, have generated smaller rebates from our major vendor. This has had a material impact on achieved margins in the first quarter.

We are projecting product revenues for the balance of the year to be broadly similar to last year and margins to be lower for the rest of the year, although not to the same extent as we have experienced in the first quarter. Therefore, unless market conditions change, Computacenter's profits for the year will be substantially below last year.

We will give a further update on trading in our pre-close statement in early July.

Enquiries:

Computacenter plc:

Mike Norris, Chief Executive                   01707 631601  
Tony Conophy, Finance Director               01707 631515  
[www.computacenter.com](http://www.computacenter.com)

Tulchan Communications:

Tim Lynch   020 7353 4200  
[www.tulchangroup.com](http://www.tulchangroup.com)

This information is provided by RNS  
The company news service from the London Stock Exchange

END  
TSTIMMFTMMATMMA