



Re Contract

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CMG PLC

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CMG and Computacenter Sign #120m Partnership with the HSE

CMG, the global Information and Communications Technology (ICT) services group, working in partnership with Computacenter, the UK's premier Integrated Infrastructure service provider, has signed a contract worth over #120m with the Health and Safety Executive (HSE), to provide IT and consultancy services over the next ten years. The project, called REtendering For IT (REFIT), is an exciting next stage in the government's use of output-based services. It will help the HSE improve its working practices and extend the reach of the organisation by making the best use of its staff expertise. The project is due to commence in July 2001 with CMG and Computacenter taking full responsibility for the service in October 2001 following a three month transition period.

CMG and Computacenter won the contract in a heavily contested tender process conducted under EU procurement rules. The breadth and depth of their joint knowledge and resources was a prime factor in successfully securing preferred supplier status for the CMG and Computacenter partnership.

The HSE is a government agency that ensures that the risks to the health and safety of people from work activities are properly controlled. It develops new health and safety laws and policies, and plays a full part in international developments, especially in the European Union.

The HSE's business model is a complicated one, involving many professional and knowledge-based activities. Because of this, there is an increasing need for integration and knowledge sharing across the organisation. CMG and Computacenter will provide business change consultancy, and new software applications, together with the IT infrastructure required to ensure that HSE's staff can work most effectively to protect the public's health and safety.

Commenting on the project, Richard Hillier, Director of Resources & Planning at the HSE said:

"At a time when IT is changing at tremendous speed, it is comforting to know that we are working with a partner who can help us to realise genuine business benefits from new technologies. During the negotiations for this contract, the CMG, Computacenter and HSE relationship has already developed a strong ethos of partnership, shared management and flexibility. We are confident that the REFIT partnership will deliver genuine improvements both within HSE and in our dealings with the public, industry and other government bodies."

CMG and Computacenter's consultants will provide the HSE with a broad range of skills including management consultancy, advice on emerging capabilities, IT infrastructure management and products such as Bluetooth wireless applications and mobile Internet services. The overall impact of the project on the HSE will be huge in terms of working practices within the organisation. The result will be improved business and IT, allowing the HSE to extend the external reach of its policies.

Commenting on the partnership, Geoff Neville, Chairman of CMG's UK and Ireland operation, said:

"It was clear from the outset of this open tender that a partnership approach was the best way to provide the HSE with a 'best-of-class' value-for-money service. For CMG this follows a long line of large partnership deals. As the prime contractor, working with Computacenter and the HSE team, we look forward to working on a high profile project which will help push forward the boundaries of modernising government."

Peter Melville-Brown, Programme Manager of Computacenter believes that the partnership between CMG and Computacenter will leverage both companies' strengths to the HSE's benefit. "The HSE has decided to focus on delivering its services and to outsource completely the infrastructure it uses. The whole contract is designed from a functionality approach - the HSE will say that it wishes to achieve something, and it is down to CMG and Computacenter to identify the best way to deliver and implement it. It is a very fresh way of looking at outsourcing and a major evolution from conventional outsourcing that tends to focus first on the technology."

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CMG Profile

CMG is a global Information & Communications Technology (ICT) group, with over 13 000 staff worldwide and leading positions in the provision of business information services and wireless data solutions. Through management consultancy, systems development & integration, software applications and the outsourced management of key business processes, CMG helps organisations to generate revenues, improve competitive positioning and enhance operational efficiency. Today that process includes building secure ICT platforms that enable the adoption of electronic and mobile business models (e&mCommerce).

Established in 1964, CMG is headquartered in London and Hoofddorp (near Amsterdam) and now implements and supports applications for customers worldwide from bases in 16 countries. CMG has proven knowledge, solutions and products across a wide spectrum of markets, including finance, transport, telecommunications, media, petrochemicals, utilities, retail, manufacturing and governments. The Group also provides long term management of business processes ranging from payroll, call centres and networks to infrastructure management, application maintenance and hosting services.

CMG Wireless Data Solutions has established a leading position in wireless messaging and gateway products, mobile Internet and e-mail, cell broadcast and customer care & billing systems. These products are provided to mobile telecommunication operators and service providers worldwide from offices in Europe, the Americas and Asia Pacific. They also underpin the Group's ability to advise organisations on mCommerce strategies and implement them effectively.

CMG works alongside its customers in long term relationships to generate success for them. Through the quality of its services, products and professionally committed people, CMG adds value to its customers' businesses. This creates a basis for the Group's sustained success.

CMG is listed on both the London Stock Exchange (FTSE 100 and techMARK 100) and Euronext in Amsterdam (AEX Midcap and Euronext 100).

<http://www.cmg.com/>

Computacenter Profile

Computacenter's role in Government

Computacenter is one of the UK's leading IT Infrastructure services companies and has a long tradition of working with public sector organisations. Over the years, we have established strong relationships with our government clients, and have developed an experienced team of over 150 staff who are dedicated to supporting them. Computacenter's government sector offers customers access to a wide range of technical resources and services, client management and sector expertise.

Computacenter's role within the Modernising Government Agenda

E-Government aims to radically transform the face of modern government - and public sector organisations are facing numerous challenges. Computacenter is well positioned to help address the IT needs that the Modernising Government Agenda brings, and understands how important the role of technology is within the public sector.

Things you may not know about Computacenter in Government.

Computacenter turned over #256million with government customers in 2000.

Computacenter works with every major government department in the UK.

Every police force in the UK is signed up to Computacenter's GCat contract.

According to the National Audit Office, Computacenter has, through GCat, saved the Government over #10million in 1999, and more than #20million in 2000 on procurement costs.

www.computacenter.com

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